

# The Hood River Glacier.

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No. 51

**"As time goes on, make your burden lighter by starting a Bank account now."**



Many folks think a Bank is an institution organized for rich people. Nothing could be farther from the truth. No matter how small your earnings, or how little you may have, you should start a Bank account and add to it as regularly as you can. That is the only road to riches and we will be glad to help and advise you. One dollar will start you.

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All kinds of freight and passengers handled. Horses and automobiles given special attention.

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A Knowledge of How to Earn Your Own Living Is More Valuable than a dozen courses In Ancient History

**Hood River State Bank**

**Ford, Dodge Bros., Cadillac & Franklin MOTOR CARS**

**Columbia Auto & Machine Co.**

**L**ONG TIME credit houses must get long prices. Goods sold on twelve months time must pay two or more profits.

List up \$50.00 you have paid such houses and compare with our prices.

**We Offer You 60 Days Credit**  
Because that is best we could get.

**We Offer You 5 per cent for Cash**  
Because that is what we get plus the insurance, expense of bookkeeping, stamps, etc.

**We Charge Interest if Over Time Is Taken**  
Because we cannot borrow money without paying interest.

The net result after three years is that the increased percentage of cash received creates a change in ratio of turnover that enables us to reduce price level, while the 5% for cash is always that much less than you are buying for.

Let us show you the facts and the goods.

**Stewart Hardware & Furniture Co.**

IF IT ISN'T AN EASTMAN IT ISN'T A KODAK.  
IF IT ISN'T A KODAK, IT ISN'T AUTOGRAPHIC  
IF IT ISN'T AUTOGRAPHIC, IT ISN'T UP-TO-DATE.

Hence:

IF IT ISN'T AN EASTMAN, IT ISN'T UP-TO-DATE

All 1915 Folding Kodaks are Autographic  
Let us furnish and finish your Autographic Films

**Kresse Drug Company**

*The Rexall Store*

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**Satisfactory Titles**

are demanded by the wise buyer. Our work is unquestioned and guarantees protection.

**Satisfactory Insurance**

is deemed a necessity by the wise property owner. We represent 10 strong companies and have millions of insurance in the Valley

**Satisfactory Bonds**

may sometime be required of you, contract, court or security. When in need of such service inquire of us.

**Hood River Abstract Company**

**To the Friends and Patron of Hood River Creamery:**

You'll confer a great favor on us by asking for our butter and receiving no other. If you have trouble in securing our butter, kindly notify us

**Hood River Creamery Co.**



**TRY CHASE-SANBORN'S SEAL BRAND COFFEE FIRST**  
The Finest Coffee on Earth  
The best costs but a trifle more and is so much more satisfactory.  
1 lb. tins 45c 3 lb. tins \$1.25 5 lb. tins \$2.00  
**Star Grocery, Perigo & Son**

**FRUIT MERCHANT IS OPTIMISTIC**

**H. W. DAY MAKES PREDICTIONS**

New Yorker Here Last Week Says all Indications are Favorable for Better Apple Returns

Horace W. Day, member of the firm of Sogel & Day, who, with connections abroad, operate one of the largest fruit distributing houses in New York city, brought a message of optimism to local fruit growers on his arrival here last Thursday afternoon aboard the Shasta Limited, which had been detained from San Francisco by way of Ogden on account of washouts on the Southern Pacific.

Mr. Day, who spends the larger portion of his time traveling over the fruit districts not only of the United States, but of the entire world, declares that he looks for good times ahead next season for all fruit growers.

Speaking of general conditions in the fruit industry and talking of his month's visit in California Mr. Day, who left Thursday night for Yakima, said: "I left Sacramento Tuesday evening in a pouring rain. It had been raining steadily for two days and nights. This rain followed a furious wind storm, and all fruit was pretty badly damaged. It was said that the wind caused injury to the early varieties of cherries, while the rain interfered with the ripening of the later varieties.

"Such conditions are very unfortunate for the growers; for the fruit has been selling for large prices on the New York markets. The first carload of California cherries disposed of brought \$4,300, and as late as last Tuesday night some of our refrigerators were delivered, the fruit selling at from \$3.50 to \$5 per box.

"The California apricot crop was injured. Pears, too, fruit men told me, were hurt; for this storm was the worst May storm in the history of the California fruit industry. Of course, it is too early to make any predictions as to the grape crop. However, the growers were needing sunshine very badly, in order that they might apply sulphur to prevent mildew later in the season. The crop of pears, as it seems now, will be about three-fourths that of last year. The shipments to the east depend on the quantity that will be bought by canners, who on former years have taken about a third of the crop. When shipments to Europe were curtailed a good deal of dried fruit was left in the hands of California dealers. However, canned pears were pretty well cleared up. However, financial powers, as was told me, may not make allowances for handling the pear crop by canners, and the shipments to the east may equal, those of last year.

"Judging from the reports I receive, the California grape crop will be about 65 per cent of last year. The plum crop will run from 50 to 80 per cent, owing to variety and locality.

Mr. Day says that he found the fruit growers in California in depressed financial conditions and pessimistic.

"I told them," he said, "that I looked for better things in all deciduous fruit markets, pointing out that conditions were quite different from those of the beginning of the season last year. Then the people were largely out of employment, while now all over the east factories are running at night and day, turning out their products by the millions. Millions of dollars are being poured into the country. The male members of the great middle class, the largest consumers of fruit, are receiving from \$3 to \$5 per day.

"In my mind there are no shrewder forecasters of events than the Wall Street manipulators. For the last two months this crowd has been building on better conditions.

Mr. Day says that he has found no apple growers more despondent than those of the Pajaro Valley, Calif. The Watsonville people, he said, received most disastrous prices the past season, especially for fruit shipped to England. Nobody seemed to know how the next crop, which would not be a large one, would be disposed of.

When asked his opinion as to the outlook for northwestern apples, Mr. Day said that in his opinion much larger net returns would be received by the growers next year.

"I base this judgment," he said, "on the indications for a very light crop, the general good financial conditions over the country and improved marketing facilities."

When speaking of the Panama-Pacific exposition at San Francisco, Mr. Day waxed enthusiastic. "It is simply immense," he says, "and yet with such setting that one is not amazed and bewildered. The architecture, the lighting, the well proportioned spaces; I shall never forget how they charmed me. I have been attending world fairs since 1873, when I visited the exposition at Paris, and none of them have appeared in any way as splendid as that at San Francisco.

"Because of former experiences at fair cities, my son, Kenneth, who accompanied me, and I expected to get along on every corner. However, the reasonableness of all charges, hotel, transportation and restaurant, were most agreeably surprising. Don't hang back in going to San Francisco because you expect it to cost you exorbitant prices. Why there are thousands of jitney automobile buses that will carry you over the city for a nickel.

"I am advising everybody to see the fair. It will be worth the price because of its educational value. The big apple looms up so that it can be seen afar, and it attracts attention. I heard dozens of people extolling Hood River because of it."

"The man who thought of that idea deserves great credit," he said. "The big apple looms up so that it can be seen afar, and it attracts attention. I heard dozens of people extolling Hood River because of it."

"If the railway companies choose to send junkies here," he says, "with the idea that we shall give them rides over the valley, we will demand that they attach coupons to such excursion tickets, making a charge of \$1.25 to cover cost of transportation around the valley."

**DR. MACRUM GIVES ORCHARDISTS ADVICE**

Dr. C. A. Macrum, of Mosier, member of the state board of horticulture for this district, recently made a trip through the Mill creek valley to find out, if possible, the cause of what the growers in that district call "winter

kill" and "little leaf," says The Dalles Chronicle.

"After an investigation of the conditions, in the Mill creek district," says Dr. Macrum, "I would advise the following procedure. That land which is planted to trees in the fall, which has been newly cleared, be planted to corn or potatoes the first summer after having removed all of the roots of the aboriginal forest as thoroughly as possible.

"Before planting to trees in the fall I would recommend that where each tree is to be planted that a hole be put down with a dirt augur to a depth of four feet below the surface and a stick of 20 per cent powder be placed in the hole in the approved way and fired to thoroughly break up the subsoil.

"I would also recommend that the old orchards in this district be treated in the following manner: With the dirt augur start a hole at the top of the ground six feet away from the tree, inclined in such a manner that the bottom of the hole will be two feet closer to the tree at the bottom. This hole should be bored on the up-hill side of the tree which is receiving attention to a depth of about four feet. In this hole put a charge of 20 per cent powder and blast. Investigation has proved that in old orchards at a depth of about three to four feet the ground is packed very hard which excludes moisture and air and prevents the roots from extending downward all they should."

Mr. Macrum explained that the soil in this district is of heavy mineral composition and consequently packs very easily. He said that this could be easily demonstrated by taking two glasses of water and in one mixing with the water a quantity of the volcanic or mineral soil, general in the orchards here, and in the other mix some black silt or clay soil and note how much quicker the mineral soil will settle to the bottom of the glass and the water become clear. He also emphasized the fact that no new orchards should be planted unless the holes, in which the trees are to be planted, are blasted.

"For the treatment of the winter kill and little leaf found in the Mill Creek Valley and other districts," he continued, "cut back the trees at least one half of last year's growth and do the shooting of the ground spoken of about the last of July or the first of August, when the ground is dry. Do not shoot the ground when it is wet, as that will cause it to pack.

"If all of the trees are treated with the shooting system, this will break up the subsoil crust in such a manner that no more blasting will have to be done for a couple of years. After two years it would be advisable to again use powder, but this time in the center of the squares between the trees. In this manner the whole orchard would be thoroughly subsoiled with the powder and loosened so as to be in the best possible condition to conserve moisture and allow the roots to extend downward.

"It is probable that the planting of orchards will soon be renewed in The Dalles district, and it should be done properly at the start. And every tree should have a place basted for it in order to promote rapid and healthy growth.

"The soil in this district is naturally rich in minerals, but is deficient in humus. Cover crops of rye and vetch should be raised in the orchards to furnish the humus and nitrogen. These cover crops should be alternated every four years with 'cowhorn' turnips to unlock the inorganic potash and phosphorus and put them in a soluble or orange form, because fruit trees cannot use anything but soluble food.

"For the best and quickest results in the use of vetch as a nitrogenizer I would advise all growers send to the experiment station of the Oregon Agricultural College at Corvallis for cultures of the vetch bacteria and inoculate their seed with it before planting because it will produce the same result from this inoculation in one year, as can be obtained by planting without inoculation in three years. The agricultural college will furnish the cultures to any grower with instructions how to use, without charge.

Dr. Macrum was accompanied by C. M. Grimes, a retired capitalist of The Dalles, who takes considerable interest in this work. County Judge Ganning had planned to accompany the party, but legal business matters at the court house prevented him.

Dr. Macrum stated upon his return that these facts are applicable to some sections of the Mosier and Hood River valleys.

**CINCINNATI PARTY GIVEN JOY RIDE**

Arriving here Monday afternoon at 2:30 o'clock by boat, a party of over 200 Cincinnati people, for the most part members of the Retail Grocers Association of that city, was met at the Regulator line boat landing by a train of automobiles and taken on a tour of the valley, going out over the East Side and returning over the West Side. The junketers were returned to Portland after their motor trip by a special train on the O.-W. R. & N. line. All expressed their delight at the scenery along the Columbia gorge and of the beauties of the Hood River valley.

Those furnishing machines were: H. F. Davidson, A. W. Stone, Apple Growers Association runabout, D. G. Cruikshank, F. P. Friday, W. B. Dickerson, Martin Drageseth, J. R. Nunnaker, W. R. Gollie, A. Canfield, W. F. Laraway, E. W. Birge, F. H. Blackman, L. E. Clark, L. C. Heizer, W. E. King, Louis Plog, A. W. Peters, E. L. McClain, Joe Vogt, E. A. Franz, Dr. F. C. Brosius, J. R. Kinsey, A. C. Lofts, Fruit Growers Exchange touring car, A. I. Mason, E. O. Blanchard, P. S. Davidson, Dr. H. L. Dumble, C. J. Calkins, F. H. Button, Ralph Root, R. B. Early and F. A. Mance.

Secretary Scott, of the Commercial club, who arranged for the entertainment of the visitors while here, stated that hereafter the club would not give free rides to excursion parties.

"If the railway companies choose to send junkies here," he says, "with the idea that we shall give them rides over the valley, we will demand that they attach coupons to such excursion tickets, making a charge of \$1.25 to cover cost of transportation around the valley."

**Heavy Rainfall Sunday Night**

An unusually heavy rain fell over the valley Sunday night. E. W. Birge, cooperative U. S. weather observer of Edgewood Farm, on the West Side, reports a precipitation of four-tenths of an inch.

**BERRY HARVEST IS UNDER WAY**

**ASSOCIATION SHIPS CAR LOADS**

**Transient Pickers, Crowd Community—**

**Davidson Says Cool Weather Retarding Crop is Beneficial**

The strawberry harvest is on in full blast. As twilight settles down over the valley, and Mount Hood begins to show witchlike in the last glamour of the sun as it sinks in the Pacific, scores of vehicles, wagons drawn by one and two horses, buggies and automobiles, may be seen moving toward the city, all carrying a burden of luscious Clark Seedlings. Since last week the streets have taken on the usual activity attendant on berry harvest season. The hundreds of pickers may be seen congregated on street corners. Bevis of Indians, hucks, squaws and papooses, have sat and chattered on curbs, holding parched peanuts or eating bright colored candy.

No small commotion was created on Oak street last Thursday afternoon, when the young ladies, neatly attired in blouses and overalls, and, apparently unselfconscious, down the sidewalk. They had no trouble in securing places as pickers.

The first carload of fruit sent out from the valley this season was routed east last Thursday evening by the Apple Growers Association.

An unusual sight was seen in the city last Friday afternoon. A big Indian man, accompanied by two squaws, hired a double-seated rig from the Fashion stable shortly after noon, explaining that they wanted to take a ride over the valley. The three returned to the city in the course of a couple of hours, and the horses alone were sober. They had evidently secured a quart of liquor at The Dalles, and when the horses pulled their rig again into the stable all three were having "heap big dreams."

While the bloom of the berry fields has not been as heavy this year the weather conditions have been better for a good yield and those who have looked over the fruit tracts predict that the yield will be all that can be expected.

The name of the Apple Growers Association will be burned in all cups handled by that agency. The crates will bear the famous "Blue Diamond" label.

The plant of the Hood River Canning Co. is being rapidly made ready to handle the year's strawberry crop. New machinery has been installed. A new receiving platform has been built and a new shed to be used for the storage of empty cases has been erected at the west end of the canning plant.

The name of the company was recently changed from the Cloud-Newton Co., Mr. Newton having retired from the business. The surplus and capital stock was also increased from \$14,000 to \$25,000.

The Fruit Growers Exchange is now making daily shipments of strawberries. A bulletin issued by the Exchange follows:

"The opening price was \$3.50 per crate, f. o. b., and we have been shipping on firm orders since the opening until now, when the quotation is \$2.50. We have been conflicting with the Kennewick berries, while in ordinary years these berries are off the market before ours come on.

"However, we have found no cause for alarm, or losing our heads by consigning our berries and our orders have been coming in so rapidly that we have been unable to fill them all. Strawberry growers, please keep in close touch with the office at all times. We have established a firm connection with the trade as far east as Chicago, with the intention of selling all our small fruit at a profit and will handle the direct sales, as we are doing the strawberries, without the aid of a central selling agency, except in carload lots."

H. F. Davidson states that the recent cool and rainy weather has been of the greatest benefit to Hood River strawberry growers, since it has retarded the maturity of the fruit.

Mr. Davidson says: "The Hood River crop is two weeks earlier than normal. Despite the heavy rains and the washouts on railways, California has been shipping carloads of fruit into Spokane, Seattle and Portland and other northwestern markets. Several days' supply sometimes arrives on a single train.

"In normal seasons the Louisiana and Arkansas fruit is all marketed before the Hood River product begins to roll in carload lots. The Missouri crop is likewise cleaned up. The marketing of fruit from these districts does not interfere with local shipments to Colorado, Nebraska and Montana. At the present time, however, Arkansas berries are arriving in Montana points and are selling at prices that should be received for Hood River fruit at Hood River. The Arkansas and Missouri crates contain each 24 full quart boxes.

"While our crop is early this season, the Missouri crop is just beginning to move. Early shipments will be on the market this week. The districts there raise two varieties, Klondikes and Armons. On a normal season the fruit is marketed over a period of three weeks.

"The Kennewick crop this year is one of the largest in the history of that district."

**RAND NOW MANAGES ASHLAND ASSOCIATION**

D. E. Rand, who for the past seven years has been connected with the fruit business at Hood River, has left for Ashland, with Mrs. Rand, to assume the management of the Ashland Fruit & Produce Association, succeeding A. P. Sprague, formerly a resident of Hood River. Mr. Sprague was connected with the Hood River Apple Growers Union one year.

Mr. Rand for five years was shipping clerk and assistant manager of the Davidson Fruit Co. For the past two years he has been shipping clerk and in charge of the stores and supplies of the Apple Growers Association.

Harry Farrell will succeed Mr. Rand as shipping clerk and storekeeper at the Association offices.

On films left up to 4 p. m., prints will be ready for delivery at 1 p. m. the following day—Slocum & Canfield Co.