

The Hood River Glacier.

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Well---Things Begin to Look Different

Looked a little blue for a while for the coming spring. But what a difference just a few hours makes—a freeze-up in California, the land of sunshine—and up goes the price of apples.

Why, there isn't a day goes by now, but what some orchardist comes into our store and says he wants to look at our sprayers—and most of these inquiries are due to the fact that prospects are looking better every day. A month ago we couldn't get a customer to look at a sprayer. Now they are asking all sorts of questions: "How much is this outfit complete?" "What equipment goes with this sprayer?" "What kind of an engine is that, and how much horsepower?"

These inquiries are what develop into real business. And remember, too, this is only January—with spring and spraying-time two months away. With all these inquiries now, isn't it reasonable for us to suppose that we are going to have all the "sprayer business" we can attend to properly? And, isn't it reasonable for us to urge you to give your early attention to your wants in this line? We think so—and that's just why we are asking you to "tell it to us"—and tell it now.

It's a good time, to, for you to examine our discs, our plows, our vehicles and wagons. Get a line on your needs. We are always glad to show you around our store—always glad to tell you all we know about the different implements. Glad to explain our sprayers—to tell you why we think we have the best sprayer made.

We haven't said much this winter about automobiles. We will handle the Chalmers line—same as we have for seasons past. We don't see how we can get a better car for the money—or one in which we have more confidence. Chalmers cars have made good. And they've made good here in Hood River, too. We've a goodly supply of literature on the "Chalmers Cars"—a booklet called "The Story of The Chalmers Cars." It is an interesting story of the entire factory where the cars are made. It takes you from one end of the big plant to the other—explaining in detail every operation in the manufacture. It is yours for the asking—a postal will bring it, without any obligation on your part.

Word has just been slipped to our "ad writer" that our roof is leaking to beat the band. "Ad writer" or not, he's got to shovel snow. We could tell you a lot of interesting facts about some of the goods we have to offer you—but that snow must come off the roof first. So we'll continue this in our next.

At any rate, we'll be pleased to welcome you at our store. Come in and look around—

Yours in haste,

GILBERT IMPLEMENT COMPANY

HAVING purchased the entire interest of E. Brayford in the Rockford Store about three months ago, we are now in position to serve you with all the highest class groceries at reasonable prices. We invite your patronage and will serve you to the best of our ability.

Give Us a Trial
MERCER & CO.

REAL ESTATE BULLETIN

G. Y. EDWARDS & CO.

EXCHANGES

12 1/2 ACRES—Located 2 miles out, in Belmont District. 1 acre full bearing, about 16 yrs. old; 2 acres 4 yrs. old; 2 acres 2 and 3 yrs. old Spitz and Newtowns; 1 acre 4 yr. peaches; balance in hay. Good house and barn; free irrigating water. Price \$8,000. Worth the money. Will exchange for cleared land in Hood River or Mosier.

Very High Class 250-Acre Dairy Ranch—In Canine Prairie. 240 acres of tract irrigable land in fine state of cultivation. Good 9-room house, large dairy barn and other outbuildings. Value \$25,000. Will take 1/3 in improved land on West Side; balance long time and easy terms. A fine property, and a good money maker.

25 ACRES—Located 5 1/2 miles out on East Side; on main county road. All smooth volcanic ash soil; no rock or wet land. 10 acres bearing; 2 acres 4 yrs. old, Spitz, Newtowns and Ark. Blacks—very high class trees; 11 acres partially cleared; 2 acres fine timber, reserved for building site. This is very high class property and worth double the price. Owner is financially "up against it" and will sacrifice for \$11,000. Terms: \$6,000 cash; balance to suit.

Money to Loan on improved ranch and city property.

WE are headquarters for all kinds of insurance except life.

G. Y. EDWARDS & CO., Agents,
HOOD RIVER, OREGON
FRUIT LANDS AND ORCHARDS



Every effort that can be made to make a store a thoroughly satisfactory place to deal is being made here. We want your shoe thoughts to be pleasant and to be of

WALK-OVER SHOES

J. G. VOGT

Lights at Reasonable Prices

THE HYDRO-ELECTRIC Co., does not want the consumers of electrical energy for lighting or power purposes to pay for the plant monthly, yearly or bi-annually, they only want a fair, reasonable price on a live and let live basis; and are not asking its customers to buy our competitor's plant, nor anyone to pay them a price with which to buy our plant; all we have to sell is electrical energy.

Hydro Electric Co.

A Home Company

Phone 134 Third and Oak

Call at the Glacier
Office when in need of **Rubber Type**

COMMERCIAL CLUB IS PROSPEROUS

INITIAL MEETING WELL ATTENDED

Series of Meetings and Lectures for Year—Vinegar Company Announces Increase in Stock

The Commercial club has begun the year well. The initial meeting Monday night, with the newly elected president, W. L. Clark, presiding, was the best, with the exception of the annual meeting of December, that has been held in over a year. The club, as was pointed out by the president and Secretary Scott, is in a more prosperous condition than it was at the beginning of last year. An effort will be made to increase the membership if the organization, C. A. Marshall, of the membership committee proposed that the initiation fee be reduced or eliminated. He stated that he thought many would join the club but for this fee. J. H. Heilbroner, another member of this committee, however, opposed the elimination or reduction of the fee.

"Those who really want to stick by the club, be of aid to it and receive the benefits of it, will be willing to pay the initiation fee," he said. Others agreed with Mr. Heilbroner. C. T. Early made the suggestion that the initiation fee, if it be eliminated at all, be eliminated only in case he initiate pay a year's dues in advance. Prof. W. H. Lawrence proposed some unique methods for securing new members and for increasing the interest of the members in monthly meetings. He proposed a regular time for meeting and regular time for closing the sessions. "Several years ago," said Mr. Lawrence, "we were holding farmers' meetings in Washington. The attendance fell off. Finally we hit on the plan of severely criticizing the absent members. And you bet that they came to subsequent meetings to see what was being said about them." Mr. Lawrence suggests that the absent members of the Commercial club be given treatment of this kind.

The factories committee, J. H. Heilbroner, chairman, reported that the Hood River Vinegar Co. at a meeting of its stockholders Monday afternoon had voted to increase its capital stock to \$150,000. President Clark stated that C. J. Galkins, president of the concern, had talked to him just previous to the meeting. "Mr. Galkins told me," he said, "that his stockholders had voted such an increase but that all of their plans would be held in abeyance until after the city concluded its plans for improvements of streets in the factory section of the city."

Hereafter peddlers or solicitors desiring to do business in this city must first see the secretary of the Commercial club. All advertisements in the city will be provided with placards to be displayed in conspicuous places in their stores and offices, and all solicitors will be at once referred to Secretary Scott. This plan will result in a saving of money and trouble to merchants.

Secretary Scott told of the proposed meetings that would be held by the club during the year. The first of these will be held on Saturday afternoon, January 25, when the dry rot of apples will be discussed. "At first," said Mr. Scott, "we pondered as to whether or not we should call it a dry rot meeting. We might have said that we would have a fruit growers' meeting. However, we decided that we might as well call things by their name. Every body knows we have dry rot, and we might as well term it by that name and all of us get together to eradicate it." President Clark also spoke of the proposed meetings. He stated that one would be held in the near future when the wives of the members would be invited to attend.

Prof. Lawrence explained that he had made an effort to secure some data on the dry rot and had sent out blanks to about 40 different growers. "However," he said, "I received but one reply. The committee will interview the orchardists attending the meeting of January 25 and secure the data by personal interviews."

It is proposed by the board of directors of the club to have some lecturers come here during the next year and deliver lectures. W. W. Cotton, one of Portland's foremost attorneys, who made a visit to the Panama canal for the O. W. R. & N. Co., will be brought here to deliver his lecture on the wonderful canal.

O. P. Dabney, who secured an interesting collection of pictures during his travels abroad last year will deliver an illustrated lecture.

One of the most interesting phases of Monday night's meeting was the discussion of some method to bring about a correct idea in the minds of Portland people as to the Bull Run water reserve. The water board of that city has secured an injunction against the building of a road through a portion of the reserve and it is understood that this injunction will be made permanent if possible. C. J. Green, a young engineer, who made a trip over the route of the government trail last year appeared before the club Monday evening and exhibited maps to show just where the highway will run. The points in dispute are in Township 2 south, range 10 Willamette meridian. The road is in the water reserve, but not on the watershed of Bull Run lake. Indeed, a great portion of the water reserve of Portland extends over on the Hood river watershed. The township named is partly settled and a great hardship is being worked on these settlers, who are scarcely allowed to have their friends visit them. The opening of this road will not only be a great thing for the people of the Hood River valley, but will be a great asset to the city of Portland, for it will form one of the most scenic routes in the world. Murray Kay told how easy it would be for the county to construct a road to meet that proposed through the water reserve. The county road would cross Hood river at the Winans City, entering Audubon street of that city.

The Commercial club will have an agricultural committee this year. Prof. Lawrence states, portions of the higher lands of the community, not adapted to orchards will grow the finest of dry land crops.

The committee appointed for the ensuing year by President Clark are as follows: Entertainment—Carl Vaughan, E. C. Smith, R. W. Kelly. House—Dr. J. F. Watt, R. E. Scott,

G. R. Castner. Transportation—P. S. Davidson, C. K. Marshall, C. T. Early. Roads—C. K. Marshall, J. R. Putnam, W. E. King. Manufacturing—J. H. Heilbroner, Wilmer Sieg, H. Davidson. Judiciary—A. J. Derby, A. P. Reed, Geo. R. Wilbur. Ways and Means—Truman Butler, Geo. W. Thomson, F. A. Cram. Financial—Chas. Hall, V. C. Brock, Harold Hershner. Real Estate—C. R. Bone, J. M. Culbertson, L. C. Simms, W. I. Cornell. Auditing—J. E. Robertson, G. A. Moulder, W. E. Hanson. Press—Joe D. Thomson, R. B. Bennett, W. H. Walton. Civic—E. O. Blanchard, L. A. Henderson, Miss McLaren. Membership—C. K. Marshall, J. H. Heilbroner, W. E. King. Fish and Game—B. E. Duncan, Wm. Stewart, J. M. Schmelzler. Horticultural and Agricultural—C. D. Thompson, L. F. Henderson, H. S. Galligan.

FREEZE IN SOUTH AIDS FRUIT MARKET

(By Hyman M. Cohen, in the Portland Journal)

The ill wind that caused the destruction of a great portion of the citrus crop of California was not without its aid to general fruit conditions. The destruction of the orange crop means a greater demand for apples and with the greatest crop in the history of the United States awaiting a market, the results would indicate more benefits to the general trade than the loss of the California crop.

With a great crop of oranges to compete for trade, there was but little hope of marketing a great per cent of this season's apple crop at any price. Since the season started the trade generally has been stagnant. Compared with the total output, sales to date have been remarkably small and the prices obtained have in no measure made up for the loss of demand.

Values in the apple trade to date this season have been remarkably low and even then the trade has insisted upon getting better quality than ever before.

Perhaps the worst feature of the apple trade this season has been the great output of small sized fruit. When apples are cheap there is always a trade that much of the stock they buy when they are high the small fruit suffices.

Apples have run to smaller size this year than ever before known. The entire world's market is filled with small fruit and everywhere values are the lowest in a decade.

Now with the big orange crop out of the way and fear expressed by the trade that much of the stock they will be marketed will be hit by the freeze, indications point to a betterment of apple market trading.

There are more apples held in storage at various points in the east at the present time than the total crop of the country during normal years. This is a condition that has acted against the trade a very considerable degree. With so much fruit in sight it was but natural that buyers should purchase only their immediate requirements because of the expectation of lower prices to come. The situation had been greatly aggravated by the reports of the greatest orange crop, but with this out of the way the situation brightens.

To the minds of the trade generally the apple business has been hurt much by the greater abundance of yellow fruit. While there is always a good call from American points for red apples, it is only in Europe that a considerable portion of the yellow stock is consumed. This year's offerings abroad have been so great that the trade there has been greatly handicapped and contrary to general former conditions, the red fruit has shown an inclination to lead even the yellow stock in England.

There is no doubt that some other means must be secured to dispose of the yearly increasing output of apples at Pacific northwest points. The orient is probably the point to which the trade must turn for relief. Up to this time the business there has been scarcely scratched and more aggressive methods would certainly bring out much heavier orders.

Apple market prices are at such low basis that the orient could be induced to purchase liberally if proper connections were made by American associations with native interests in China and Japan. Russia has always been partial to American apples, but little heed has as yet been paid to the trade there outside of small orders for the best quality.

ANCHERS VOTE FOR CHANGE

A BONDED SYSTEM WILL PREVAIL

Returns from Tuesday's Election Show Sentiment Strongly in Favor of Bonding East Side for Irrigation

The East Side will become a bonded district, and the East Fork Irrigation Company's ditch will be operated under this system. The bonded system carried at the election held Tuesday by a large majority, 167 land owners voting yes, while only 25 voted no. The result of the election means that the entire 13,000 acres of land of the East Side will be under a single irrigation system. The election is the result of agitation brought on last summer, when it was announced that the ditch company was in sore financial straits and that the only feasible method of conducting the maintenance of the ditch would be to operate it through a bonded district.

The East Side has been divided into five precincts, which are as follows: Precinct No. 1, the Middle Valley, 22 for and 13 against; precinct No. 2, south Odell, 23 for and 5 against; precinct No. 3, north Odell, 36 for and 1 against; precinct No. 4, Pine Grove, 34 for and 7 against; precinct No. 5, north of Pine Grove, 36 for and 9 against.

The officers elected for the new bonded system are: R. H. Waugh, former secretary of the East Fork Co., assessor; J. M. Taylor, collector; Truman Butler, treasurer. Mr. Waugh had no opposition. Mr. Taylor was opposed by John G. Duckwall, and in addition to Truman Butler, A. D. Moe was candidate for treasurer.

Directors elected were: Precinct one, C. R. Bone, who was opposed by W. F. McIlwraith; precinct two, J. A. Moore, who was opposed by J. P. Naumes; precinct three, J. E. Ferguson; precinct four, C. Dethman, precinct five, Ed Hawkes, who was opposed by August Paasch.

The voting in of the bonded district will be of great benefit not only to the East Side but to the city and county. A large bond issue will be sold to enlarge and improve the irrigation system of the East Fork Co. and thus a great deal of money will be put into circulation here.

SATURDAY'S STORM DAMAGES WIRES

The most severe snow fall of the year occurred Saturday afternoon. Because of the warmth of the atmosphere near the earth a greater portion of the snow melted as soon as it fell. The big wet masses stuck to and packed in great rolls around the wires of the telephone and electric systems. So great was the weight on one of the wires of the Hydro-Electric Co. on the Heights that it was broken, and a portion of the city was without light a short time Saturday evening while the wire was being repaired.

Wires of both electric companies were damaged to a small extent in the valley. The greatest damage was suffered by the Home Telephone Co., the high voltage wires of the power companies having become entangled with the telephone wires at different points and 500 telephones having been burnt out. Linemen were kept busy Sunday repairing the damage.

ELKS WILL PRESENT SCHUBERT QUARTET

J. H. Fredrick, who is always at the head of anything of Elks note, has announced that the Best People will present here on the evening of February 11 the Schubert Symphony Club and Lady Quartet, of Chicago.

This company gives a program of the finest quality, consisting of lady quartets, club selections, violin and vocal solos and readings. In the Schuberts we will get a musical entertainment that is enjoyable from first to last—not a long, dull affair, but a bright, interesting program of music's choicest gems.

The Schubert Lady Quartet has a range of voices of considerably over three octaves, the alto having as phenomenal a low voice as the soprano has a high one. This enables them to render a class of music that is entirely out of reach of the usual female quartet, and nearly all of their selections are written or arranged especially for them.

NEW SYSTEM WILL SOON BE IN USE

The newly installed Auto-Manual system of the Home Telephone Co. will soon be put into commission. The company has just had printed a new directory, which must be put into use simultaneously with the cutting in of the new phone system. All numbers are changed. However, with the directors given in the directory, it should take but short time to become familiar with the changes that have been made. No doubt, through force of habit patrons will call the old numbers occasionally.

CITY TAX LEVY IS 20 1-2 MILLS

The year's tax levy for the city of Hood River is 20 1/2 mills, divided in the following budgets: State levy 1.2, general county 2.1, general school 1.5, county library 2, school district special levy 7.5, levy by council 8.

The general road levy for the county is 5 mills. Special school taxes of other districts are as follows: No. 1, 3; No. 2, 6; No. 3, 7.5; No. 4, 4; No. 5, 4; No. 6, 4.5; No. 7, 4; No. 8, 2.5; No. 9, 3; No. 10, 0; No. 11, 4.5; No. 12, 1.5; No. 13, 3; No. 14, 3; No. 15, 3; No. 16, 5. Special road tax of district No. 7 was made 7 mills.

CLUB DIRECTORS ENJOY FEAST

The members of the board of directors and representatives of the Hood River press have the utmost praise for the abilities of W. L. Clark, the recently elected president of the Commercial club, as the preparer of a feast and the host at the same. Mr. Clark entertained the directors of the club and the press at a banquet Friday evening. The table was set in the card room of the club and the feast began about ten o'clock, after the president, secretary and members of the board had finished outlining their plans of work for the ensuing year.

In so far as possible Mr. Clark had provided Hood River grown delicacies. However, the oysters of the cocktail came from the Puget Sound and the juscious steaks were raised in eastern Oregon. The card room forms a suitable place for a small dinner party. Its walls had been decorated with pictures of Hood River scenes and the table was decorated with pink and white carnations.

Those seated at the table with Mr. Clark were: J. H. Heilbroner, R. E. Scott, Dr. J. F. Watt, John R. Putnam, C. K. Marshall, Joe D. Thomson and R. B. Bennett. A thrilling game of bottle pool was enjoyed after the dinner and after the laughs caused by a rich lot of yarns.

New Pipe Organ to Be Heard

The pipe organ, which is being installed in the Abury Methodist church by the Wicks Pipe Organ Co., of Highland, Ill., will be heard at the services next Sunday morning and evening. The church has secured the services of Mrs. S. G. Oxborrow, the proficient and well known musician, who will preside at the organ.