

OPEN EVENINGS UNTIL CHRISTMAS.

THE "DIFFERENT STORE."

PORTLAND'S LARGEST FOREMOST STORE

FIFTH, SIXTH AND WASHINGTON STREETS.

W. H. Northman & Co.

THE HOME OF CHRISTMAS.

OPEN EVENINGS UNTIL CHRISTMAS.

ALSO SATURDAY 7 TO 9 P. M. GRAND SALONS OF DRESS—SECOND FLOOR.

Handsome \$5.00 Fur Scarf, \$2.49

Furs for Christmas—there's no more acceptable gift for woman than a beautiful fur piece or set.

An Astounding Array of Sensational Saturday Xmas Bargains for the Leave-things-'til-the-last-minute Folk!

Store Open Until 10 o'Clock Saturday Evening—Closed All Day Monday!

WE RECEIVED AN ANONYMOUS POSTAL THE OTHER DAY, taking us to task for keeping this "DIFFERENT" "DAYLIGHT STORE" open evenings this pre-Christmas week.

Public Tea Room

SECOND FLOOR UNDER THE AUSPICES OF T. W. C. A. "GRANDMA" MUNRA, HOSTESS. SATURDAY MENU OPEN EVENINGS THIS WEEK

HERE'S A BUNCH O' BARGAINS FROM THE FIRST FLOOR CHRISTMAS SHOP.

MIGHTY HELPFUL SUGGESTIONS of things to buy for Christmas at mere atoms of prices. Sweeping reductions on all Holiday Goods: GLOVE AND KERCHIEF BOXES WORTH 25c FOR 20c—Fancy celluloid



Toy and Doll Sale Extraordinary!

THE BOLDEST, MOST DARING OFFER EVER MADE BY ANY HOUSE IN AMERICA! TOYS HALF PRICE! In order to dispose of our entire remaining stock of TOYS AND DOLLS IN ONE DAY'S SELLING, we shall start tomorrow morning at 8 o'clock, continuing until closing time at 10 p. m., and place on sale

A MONSTER STOCK OF TOYS AND DOLLS

Placed on 30 long double tables extending over 485 feet in length, comprising all our immense stock of the following at

ABSOLUTELY HALF-PRICE!

Dolls, Doll Heads, Doll Clothing, Printing Press, Animals, Swings, Merry-Go-Rounds, Mechanical Toys, Jugglers, Dancers, Acrobats, Clowns, Metalophones, Accordions, Boats, Tool Chests, Drums, Trumpets, Trombones, Railroads and Trains, Saving Banks, Iron Fire Engines, Hook and Ladders, Police Patrols, Coaches, Jockeys, Coal Carts, Hose Carts, Wood Saws, Stoves, Ranges, Kitchen Outfits, Violins, Banjos, etc.

IN THE GREAT HOLIDAY APPAREL SHOPS

GRAND SALONS—SECOND FLOOR—"THE FASHION CENTER OF THE WESTERN GARMENT WORLD." WOMEN'S SUITS, WRAPS AND HOUSE ATTIRE MAKE MOST PLEASING AND ACCEPTABLE GIFTS.

Look here, Mr. Business Man! Don't you know you can't please the dear helpmate who has shared your joys and sorrows, your ups and downs, your good fortunes and reverses, with cheerful words and helpful acts for the past twelve months—since Yuletide passed away in 1903—don't you know you can't reward her any better than by giving her an order today for some of these articles of dress listed below? And your check will be smaller than usual, made payable to us.

THEATRE AND EVENING WRAPS AND GOWNS—CALLING COSTUMES FOR THE CHRISTMAS SOCIAL FUNCTIONS—ALL AT GREATLY REDUCED PRICES—ALL ON SPECIAL SALE SATURDAY.

EVENING COATS FROM \$40.00 UP—ALL ONE HALF PRICE SATURDAY. WOMEN'S STREET SUITS, \$15 TO \$25.00—ONE HALF PRICE SATURDAY.

SENSATIONAL SATURDAY SALE OF

HANDSOME SILK EVENING WAISTS AT HALF PRICE.

A splendid lot of beautiful Waists. An offer unsurpassed. A galaxy of dainty beauty unrivaled by any similar gathering at one half the regular fair prices. Waists in every way worthy this "Style Store." Peau de cygne, peau de soie, taffetas, crepe de chine and handsome lace creations. Some silk-lined. A full color line, embracing reds, blues, browns, royals, greens, creams, pinks, navys, pale blues, lavenders, helios, etc. Plain blacks, strikingly pretty plaids, neat checks and dainty stripes. Regular values from \$5 to \$15; special for one more day, Saturday, at HALF PRICE.

SILK SKIRTS AT HALF PRICE.

All day Saturday—\$15.00 to \$20 values—high-grade Skirts or "Petticoats." Materials of heavy fancy brocades silks and plain taffetas with rich lace and applique trimmings, accordion plaited ruffles and lace insertions. In a generous color line, embracing light blues, pinks, reds, greens, helios, grays, brocades, browns, plain blacks, etc. Magnificent values at the regular prices of from \$15.00 to \$20.00—all go in until closing time Saturday night at EXACTLY HALF PRICE.

CHRISTMAS FURS.

Nothing better to buy for her than rich furs. Every Fur Piece, Coats and Neck Scarfs, mercifully reduced to close before Christmas. Largest and most selected stock of Fine Furs in the city.

SUGGESTED BY THE HOLIDAY SALONS OF PORTLAND'S LARGEST AND LEADING SUIT AND WRAP HOUSE—SECOND FLOOR. SPECIAL CHRISTMAS SALES UNTIL SATURDAY NIGHT.

Portland never knew such a December business as is being done here and you'll not wonder when you note the unprecedented values in the Yuletide offerings. Read: Then come and be convinced with hundreds of other happy buyers who will be here tomorrow to share in these opportunities.

A GREAT HALF-PRICE SALE OF WOMEN'S SMARTLY TAILORED STREET SUITS IS ON

Half Price! Half Price! Half Price! Every tailored Street Suit in the house, values from \$15 to \$25. Take your pick—a grand Xmas gift—and 1/2 price until Saturday at closing time. Also: EVERY WALKING AND DRESS SKIRT IN THE HOUSE HALF PRICE. One more day—until Saturday night at 10 o'clock. Every wanted material and color—all included—none reserved. Regular values—Walking Skirts \$3.50 to \$5.00 Dress Skirts \$5 to \$50 ALL AT HALF PRICE.

RAINCOATS FOR CHRISTMAS.

Every Raincoat in the house at one half price. For tomorrow, handsome Cravenettes, Priestleys and smart, fancy mixed waterproof materials, in a full line of colors, latest mixtures and smartest trimming effect—ONE HALF PRICE.

HANDSOME CHRISTMAS UMBRELLAS CAUGHT IN THE HURRICANE OF REDUCTION.

First Floor. Holiday Umbrellas—Ladies and Men's—\$4 and \$5-inch. The fine all-silk kind: Taffetas, Laventines, Spittfield, Dent's and Twist warps; some with plain wood, some with ivory, gun metal, horn, pearl, gold, silver and fancy combinations, gun metal and gold, pearl and gold, wood and silver, etc. \$4.50 values, for \$3.75 \$ 5.00 values, for \$4.25 \$ 6.00 values, for \$4.50 \$ 8.00 values, for \$6.25 \$ 9.00 values, for \$7.50 \$ 10.00 values, for \$10.25 \$ 12.00 values, for \$11.50 \$ 15.00 values, for \$12.00 \$ 17.50 values, for \$13.50 \$ 20.00 values, for \$15.00 \$ 25.00 values, for \$18.75

A ROUSING MORNING SPECIAL IN THE MEN'S SHOP.

SIXTH-ST. ANNEX—FIRST FLOOR. MEN'S HANDSOME, SMART NEW XMAS NECK SCARFS HALF PRICE

A line of Men's \$1.00 English Squares in tans, grays, blues, etc., the newest things; Saturday morning only, a piece \$1.50 value; special today at \$1.00 BOYS' \$1.25 SWEATERS FOR 95c—A special sale of little boys' sweaters, sizes 18, 20, 22 and 24, some are plain, some button on shoulders, regular \$1.25 value; for Saturday only \$1.00

IN THE MEN'S SHOP.

FIRST FLOOR—SIXTH-STREET ANNEX.

We Solve the Problem Here of What to Buy for "Him." 75c FOR MEN'S GOLF SHIRTS WORTH \$1.50—A line of Men's Golf Shirts, with plain and plaided bosoms, in plain or fancy patterns, our \$1.50 value; special for today, each \$1.00 25c FOR SUSPENDERS WORTH 50c—Another shipment of Suspenders, put up in pretty fancy box, our 50c value; special at, pair \$25c LOUNGING ROBES WORTH \$3.00 FOR \$1.75—A small line of Blanket Cloth Lounging Robes, in brown and dark olive and red, one of our best \$3.00 values; special for today at, each \$1.75 25c FOR SUIT CASES WORTH \$5.00 FOR \$2.50—Handsome Leather Suit Cases, a very useful Xmas gift for a friend of either sex, sizes 21, 24 and 26, our \$5.00 value; extra special at, each \$2.50 ONE-THIRD OFF ON MEN'S SILK MUFFLERS—A line of Men's Silk Mufflers in black, white and gray; while they last, special at ONE-THIRD OFF MARKED PRICE. MEN'S SILK HANKERCHIEFS WORTH 50c FOR 25c—Men's Fancy Silk Hankerchiefs, plain or fancy centers, with fancy borders, in the new browns, greens and champagne colors, our 50c value; special today at, each \$25c 25c FOR MEN'S GLOVES WORTH \$1.00 FOR 50c—A small line of Men's Gloves, broken line of sizes—7 1/2, 7 3/4 and 7 1/2—our regular \$1.00 value; special for today, or while they last, at, pair \$75c \$ 1.00 25c FOR MEN'S HANKERCHIEFS WORTH 75c FOR 25c—A line of Men's Fancy Silk and Linen Hankerchiefs, in blues, pinks, tans, etc., our 75c value; special from 8 to 12 a. m. at just half price, or each \$25c A GREAT TWO DAYS SPECIAL. SMOKING COATS, LOUNGING AND BATH ROBES AT A GREAT REDUCTION.

EXTRAORDINARY VALUES IN FOOTWEAR.

IN THE "FAIR-WAY" SHOE STORE—FIRST FLOOR—SIXTH-ST. ANNEX. SHOES FOR MUSES AND CHILDREN—Good, durable Shoes for winter—here in box calf, with double soles and full round toes—

Size 8 to 9, our \$1.00 value; tomorrow special at, pair \$75c Size 9 1/2 to 11, our \$1.50 value; tomorrow special at, pair \$1.00 Size 11 1/2 to 2, our \$1.75 value; tomorrow special at, pair \$1.25 ONLY \$1.00 FOR MEN'S SHOES WORTH \$2.00—Men's Shoes here in box calf, patent calf, vic kid and storm calf, heavy plump uppers, double soles, full round toes, about 30 values; special for tomorrow at the pair \$1.00

WOMEN'S SLIPPERS WORTH \$2.50 FOR \$1.45—Women's Fancy Slippers, with kid vamps and fancy colored tops, fur trimmed, opera, French or military heels, flexible soles; also slippers with patent kid vamps and French heels; our \$2.50 value for the pair, \$1.45 MEN'S SLIPPERS WORTH \$2.00 FOR \$1.10—Men's Black Kid Slippers, with full round toes and hand turned soles, our \$2.00 value; special tomorrow at the pair \$1.10

BOYS' SHOES. Shoes for Boys and Youths here in box calf, vic kid or velour calf, with double soles and full round toes; "Oregon Shoes" built to withstand the winter rains— Sizes 11 to 13, our \$1.50; tomorrow special at, pair \$1.00 Sizes 13 1/2 to 3, our \$1.75 value; tomorrow special at, pair \$1.25 Sizes 3 1/2 to 5 1/2, our \$2.00 value; tomorrow special at, pair \$1.50

CHRISTMAS LINENS AT SPECIAL SALE PRICES.

RICHARDSON'S FINE SATIN DAMASK TABLE CLOTHS. Size 12x12 yards; special tomorrow at \$1.70 and \$2.35 each Size 2x1 1/2 yards; special tomorrow at \$3.38 and \$4.05 each Size 2x3 yards; special tomorrow at \$4.05 and \$4.95 each Size 2x3 1/2 yards; special tomorrow at \$4.95 and \$5.85 each

FULL SIZE DINNER NAPKINS TO MATCH. Special tomorrow at \$2.50 and \$4.05 the dozen FINE CLUNY LACE TRIMMED TEA CLOTHS, SCARFS AND CENTER-PIECES.

Our 60c value special tomorrow at, each \$47c Our \$1.00 value special tomorrow at, each \$75c Our \$1.50 value special tomorrow at, each \$1.10c Our \$2.00 value special tomorrow at, each \$1.50c Our \$2.50 value special tomorrow at, each \$2.00c Our \$3.00 value special tomorrow at, each \$2.25c Our \$3.50 value special tomorrow at, each \$2.60c Our \$4.00 value special tomorrow at, each \$3.00c Our \$4.50 value special tomorrow at, each \$3.35c Our \$5.00 value special tomorrow at, each \$3.70c Our \$5.50 value special tomorrow at, each \$4.05c Our \$6.00 value special tomorrow at, each \$4.40c Our \$6.50 value special tomorrow at, each \$4.75c Our \$7.00 value special tomorrow at, each \$5.10c Our \$7.50 value special tomorrow at, each \$5.45c Our \$8.00 value special tomorrow at, each \$5.80c Our \$8.50 value special tomorrow at, each \$6.15c Our \$9.00 value special tomorrow at, each \$6.50c Our \$9.50 value special tomorrow at, each \$6.85c Our \$10.00 value special tomorrow at, each \$7.20c

A GRAND CLEANUP IN THE CHRISTMAS BOOK STORES—FIRST FLOOR

CHILDREN'S BOOKS. BOOK WORTH \$1.00 FOR 50c—"Life and Adventures of Santa Claus," a splendid children's classic, nicely illustrated in color, our \$1.00 value; special at, each \$50c CHILDREN'S PICTURE BOOKS WORTH 15c FOR 8c—Children's Picture Books, with colored pictures, printed on untearable linen, our 15c value; special at, each \$8c CHRISTMAS BOOKLETS AT HALF PRICE—Christmas Booklets, containing selections by the poets, hymns, etc., suitable for Christmas remembrance, neat little books with artistic designs in colors and gold, values from 5c to 40c; special at JUST HALF PRICE. 50c INSTEAD OF 80c FOR BOOKS OF PROSE AND POETRY—Standard Classics in both prose and poetry, books bound in limp leather, gilt top, our 80c value; special all day at just half price, or, the volume \$50c CHILDREN'S STORY BOOKS—Our 5c value for, each \$2c DEAN'S "RAG" BOOKS—Books for children, printed in fast colors (colors positively will not fade or run) on strong cloth— Our 12c value for, each \$6c Our 14c value for, each \$7c Our 30c value for, each \$15c Our 40c value for, each \$20c Our \$1.25 value for, each \$60c

A ROUSING SATURDAY EVENING SPECIAL IN THE BIG APPAREL STORES—SECOND FLOOR.

"The Fashion Center of the Western Garment World." 7 TO 9 P. M. ONLY! EXTRA SPECIAL—AN ALL-CONQUERING SALE

Magnificent Silk Petticoats

A SURPASSING SATURDAY EVENING SALE—ACTUAL SLENDING \$10 SKIRTS AT \$3.95. Rich, handsome Taffetas, Peau de Soies and Chiffons Taffetas, in bonnie plaids, plaid colors and changeable effects. In every wanted color and shade you can name and every style favored by imperious Dame Fashion. Beautiful trimming effects to add to the magnificence of these charming skirts. They make elegant and practical Christmas gifts. Buy and sell more petticoats than ALL other Portland stores combined. To demonstrate our mastery in price-making we shall offer these real, unrivaled \$10.00 values for Saturday, 7 to 9 p. m. only, at \$3.95

THE GRAND FINALE OF THE STORE MANAGERS' SALE IN THE MILLINERY SALONS

SECOND FLOOR—NEW ANNEX. To make the last day of the contest a record-breaker, and also, perhaps, a PRIZE-WINNER, the bargain offerings will consist only of the most desirable and wanted kinds of Seasonable Millinery, of which the following are but a few:

HANDSOME TURBANS WORTH \$1.00 FOR \$3.00—Stylish Shirred Velvet Turbans, made by our own milliners, built on solid rigid frames in the latest styles and artistically trimmed with fancy feathers, ribbons and ornaments; colors: black, brown, blue and red; a good \$3.00 value; special for this that day for only, each \$3.00

FOR THE CHILDREN. 40c FOR TAM O' SHANTERS WORTH 75c—Your unrestricted choice of any of our Tams or Caps, the regular price of which is 75c, for only, each 40c

7 TO 9 P. M.—A MILLINERY SPECIAL. CHILDREN'S HATS WORTH 75c FOR 10c—Another lot of Children's Ready-to-Wear Hats, value up to 75c; special from 7 to 9 p. m. only, at, each \$10c

THE LAST CALL BEFORE THE COMING OF XMAS DAY—SOME ASTONISHINGLY LOW PRICES ON SPECIALS FROM

KNIT UNDERWEAR AND HOSIERY AISLES

FIRST FLOOR. WOMEN'S SILK HOSE WORTH \$1.75 FOR \$1.10—Women's Fine Silk Hose, plain and Richelieu ribbed, full finished, a great value at \$1.75; special all day at the pair, \$1.10 WOMEN'S BLACK SILK HOSE WORTH \$2.50 FOR \$1.45—Women's Extra Fine Black Silk Hose, in both plain and fancy, our \$2.50 value; special for the entire day at the pair, \$1.45 WOMEN'S FANCY SILK HOSE WORTH \$1.50 AND \$2.75 FOR \$2.27—Women's Fine Fancy Silk Hose, plain, embroidered, lace and drop stitch, in black, blue, brown, champagne, pink and blue, our \$2.50 and \$2.75 values; special for all day at the pair, \$2.27 WOMEN'S SILK VESTS WORTH \$1.75 FOR \$1.10—Women's Beautiful Silk Vests, with fine crocheted yoke, a splendid \$1.75 value; special all day at, each \$1.10 WOMEN'S FANCY SILK VESTS WORTH \$2.75 FOR \$1.70—Women's Fine Silk Vests, with wide silk crocheted yoke and armholes, a beautiful garment; our \$2.75 value; special for all day's selling at, each \$1.70

