## For $\$ 10$ down and $\$ 6$ per Month <br> YOU CAN NOW HAVE A PIANO IN YOUR HOME. <br> Victor and Columbia Talking Machines $\$ 5$ Lown and $\$ 1$ per week. You will never miss the money. <br> We want your trade and we are fully prepared to satisfy you in everything in our line. The World's Famous Pianos, the Victor and Columbia Talking Machines, two of the best machines manufactured. We keep in close touch with the Eastern manufacturers and always have on hand the very latest Records and Song Hits of the season. <br> Our Pianos are the Best, Our Payments are the Easiest and our Prices are the lowest <br> Whenever you see the name of Chickering \& Son, Weber, Hardman, Kimball or Hobart M. Cable on the fall board of a Piano this is sufficient guarantee that you are buying a good instrument. <br> If you were to buy a Piano and pay from $\$ 500$ to $\$ 600$ for it, wouldn't you rather buy some well known make? THEN WHY NOT STOP AND COUNT THE MAKES LEGITIMATELY SOLD AT THESE PRICES? <br> It don't take long. About as many seconds as you have fingers on one hand. And we are selling them at prices ranging from <br> \$4.50 and upward. <br> Second and third grade Pianos never sell for such high prices, unless the dealer takes unfair advantage of his customer. In our Chickering, Weber and Hardman Pianos we defy the world to produce one superior in merit. We have other good Pianos ranging in prices from <br> $\$ 200$ and upwerd. <br>  <br> 



