

When you buy locally manufactured goods your money circulates at home and gives employment to home people



# Patronize Home Industry



When PRICE and QUALITY are equal, give preference to articles of home manufacture. This is all we ask.

## WE NEED YOUR PATRONAGE!

Men, Women and Children, listen. Do you know that almost everything you need is manufactured within the borders of your own city and state, and that you can, if you will, add constantly to the wealth and prosperity of the community, and of every individual in it, including yourself, by purchasing articles of HOME MANUFACTURE in preference to the imported article.

### CLASSIFIED LIST

Of Commodities Manufactured by Members of the Manufacturers' Association

- ADAMANT-PLASTER. Adamant Co.
- AIRLIGHT STOVES. Loewenberg & Going Co. Portland Stove Works.
- APPLE CIDER. Gideon Stolz Co. Knight Packing Co. Northrop & Sturgis Co.
- ART GLASS. Povey Bros' Glass Co.
- ASBESTOS ROLLER AND PIPE COVERING. Gillon, Chambers Co.
- ART METAL WORK. Security Vault & Metal Works. I. K. Tuerck.
- ASPHALTUM ROOFS AND MATERIALS. Hirschberger & Sweeney. Tilton Bros.
- AWNINGS. Ames & Harris. W. C. Noon Bag Co. Pacific Tent and Awning Co.
- BABBIT METAL AND BATTERY ZINCS. Pacific Metal Works.
- BACON. "Shield Brand," Union Meat Co. Pacific States Packing Co.
- BAGS AND BAGGING. Ames & Harris. W. C. Noon Bag Co.
- BAGS-PAPER. Howe, Davis & Kilham. Portland Paper Box Co. F. C. Stettler.
- BAKERS' & CONFECTIONERS' SUPPLIES. Clisset & Devera. Pacific Coast Biscuit Co. Western Baking Co.
- BAKING POWDER. "Golden West," Clisset & Devera. "Gold Leaf," Portland Coffee & Spice Co.
- BANK OFFICE AND BAR FIXTURES. Lutke Manufacturing Co. Hockenjos & Buffington.
- BANK AND OFFICE RAILING. I. K. Tuerck. Security Vault & Metal Works.
- BANK STATIONERY. Bushong & Co. Howe, Davis & Kilham. James Printing Co. Mann & Beach. Peaslee Bros. Printing Co. Union Printing Co.
- BANK VAULTS. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Security Vault & Metal Works. Willamette Iron & Steel Co.
- BAR FIXTURES. Lutke Manufacturing Co.
- BAR LEAD AND BAR TIN. Pacific Metal Works.
- BARRIERS OF ALL KINDS. Finkle Bros.
- BASKETS-Split and Fruit, Hop and Fruit Pickling. Portland Manufacturing Co.
- BEDROOM SUITS. Doernbecher Furniture Manufacturing Co. Oregon Furniture Manufacturing Co. Powers Furniture Manufacturing Co.
- BEER. Weinhard's "Standard" Lager Beer, "Kaiser" Beer, "Columbia" Lager Beer, "Bock" Beer, "Standard Export" Bottle Beer, "Columbia Export" Bottle Beer, Weinhard's Brewery. "Pilsener" Lager Beer, "Bavarian" Lager Beer, "Select Export" Bottle Beer, "Gumbrius" Brewery. "Hop Gold" Beer, "Select Export" Beer, "Wuerstberger" Beer, "Star" Brewery.
- BERRY BOXES. Multnomah Trunk & Box Co. Portland Manufacturing Co. Standard Box & Lumber Co.
- BICYCLE SUITS. Charles Cooney & Son.
- BINDING TWINE. Portland Cordage Co.
- BISCUITS AND CRACKERS. Pacific Coast Biscuit Co. Western Baking Co. Bushong & Co. Howe, Davis & Kilham.
- BLANK BOOKS. Acme Mills Co. Albers Bros' Milling Co. Portland Flouring Mills Co. Flour and Feed. Acme Mills Co. Albers Bros' Milling Co. Portland Flouring Mills Co. Flour Mill Machinery. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron Works.
- BLANK BOOKS. Bushong & Co. Howe, Davis & Kilham.
- BLANKETS AND INDIAN ROBES. Thomas Kay Woolen Mills. Union Woolen Mills, Union, Or.
- BOAT BUILDERS. Joseph Supple.
- BREWERS. Gumbrius Brewing Co. Star Brewery. Weinhard's Brewery.
- BRICK-ACING. Portland Brick & Tile Co.
- BRIDGE AND STRUCTURAL WORK. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- BROOMS. "Gold Medal," Zan Bros. Beckwith Flouring Co. Acme Mills Co. Albers Bros' Milling Co. Knight Packing Co.
- BUILDING FRONTS. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- BUILDING TERRA COTTA. Western Clay Manufacturing Co.
- CABINET MAKERS. Hockenjos & Buffington.
- CANDIES AND CHOCOLATES. Pacific Coast Biscuit Co.
- CANNED GOODS. Canned Beans, Peas, Tomatoes, Bartlett Peas, Cherries, Plums, Blackberries, Raspberries, Gooseberries, Strawberries. Oregon Canning Co. Holmes Canning Co.
- CAST IRON WATER & GAS PIPE. Oregon Iron & Steel Co.
- CARTONS. Portland Paper Box Co. F. C. Stettler.
- CASKETS-TRIAL. Oregon Casket Co.
- CASTINGS-IRON. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Works.
- CASTINGS-BRASS. Harper Brass Works. Prier Bros' Brass Works.
- CASTINGS-STEEL. Columbia Engineering Works.
- CATSUP-Homemade. Knight Packing Co. Gideon-Stolz Co.
- CHAIRS. Columbia Chair Co.
- CHIFFONNIERS. Doernbecher Furniture Manufacturing Co. Oregon Furniture Manufacturing Co. Powers Furniture Manufacturing Co.
- CHIMNEY AND SEWER PIPE. Western Clay Manufacturing Co.
- CIDER. Northrop & Sturgis Co. Gideon-Stolz Co. Knight Packing Co.
- CIGARS. Schiller Cigar Factory.
- CLOTHING. Charles Cooney & Son.
- COFFEES-Green and Roasted. Clisset & Devera. Portland Coffee & Spice Co.
- COFFINS & CASKETS. Oregon Casket Co.
- COLD STORAGE. Blue Mountain Co.
- COLORS-PAINT. David M. Dunne & Co. Fisher, Thorsen & Co.
- COOPERAGE. Finkle Bros.
- CORDAGE-Manilla and Steel. Portland Cordage Co.
- CORN MEAL AND CRACKED WHEAT. Albers Bros' Milling Co. Acme Mills Co.
- CORNICES-Iron and Copper. Hirschberger & Sweeney. Tilton Bros.
- COUNTER RAILINGS. Security Vault & Metal Works. I. K. Tuerck.
- CRACKERS. Pacific Coast Biscuit Co. Western Baking Co.
- CREAMERIES. Weatherly Creamery Co.
- CURLED HAIR. Portland Curled Hair Manufacturing Co. H. J. Tompkins.
- DOORS-Wood. Nicolai Bro. Co. Northwest Door Co. George Ainslie & Co.
- DRAIN PIPE. Western Clay Manufacturing Co.
- DRUGGISTS-Manufacturing. Archer & Schanz Co. Woodard, Clarke & Co.
- DRUGGIST WALL CASES. Lutke Manufacturing Co.
- DRUMS-Coffee and Spices. Multnomah Trunk & Box Co. Portland Manufacturing Co.
- ELECTRIC LIGHT AND POWER. Portland General Electric Co.
- ENGINES. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- ENVELOPES. Howe, Davis & Kilham. Portland Paper Box Co. F. C. Stettler.
- ESSENTIAL OILS. Archer & Schanz Co. Northrop & Sturgis Co. Woodard, Clarke & Co.
- EXCELSIOR. Portland Manufacturing Co.
- FENCE-Iron and Wire. Security Vault & Metal Works. I. K. Tuerck.
- FIBER WALL PLASTER. Albers Bros' Milling Co.
- FIRE BRICK. Portland Brick & Tile Co.
- FIREPLACES. Portland Brick & Tile Co.
- FIREPROOFING. Western Clay Manufacturing Co.
- FLANNELS. Thomas Kay Woolen Mills.
- FLAT-OPENING BOOKS. Bushong & Co. Howe, Davis & Kilham.
- FLAVORING EXTRACTS. "Golden West" all flavors-Clisset & Devera. "Multnomah," "Champion" - Portland Coffee & Spice Co. "N. & S."-Northrop & Sturgis Co.
- FLOUR. Acme Mills Co. Albers Bros' Milling Co. Portland Flouring Mills Co. Flour and Feed. Acme Mills Co. Albers Bros' Milling Co. Portland Flouring Mills Co. Flour Mill Machinery. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron Works.
- FLOWER POTS. Pacific Pottery Co.
- FLOWER STANDS-Wire. Security Vault & Metal Works. I. K. Tuerck.
- FLUE LINING. Western Clay Manufacturing Co.
- FRUIT JELLIES AND BUTTERS. Gideon Stolz Co. Knight Packing Co.
- FRUIT JUICES. Northrop & Sturgis Co.
- FRUIT PACKAGES. Multnomah Trunk & Box Co. Portland Manufacturing Co. Standard Box & Lumber Co.
- FURNACES-Hot Air and Steam. Hirschberger & Sweeney. Tilton Bros.
- FURNITURE. Doernbecher Furniture Manufacturing Co. Oregon Furniture Manufacturing Co. Powers Furniture Manufacturing Co.
- GALVANIZED IRON CORNICES. Hirschberger & Sweeney. Tilton Bros.
- GLASS-Art, Beveled, Church, Leaded, Bent and Blat. Povey Bros' Glass Co.
- GLOVES. Portland Glove Works.
- GRAHAM FLOUR. Acme Mills Co. Albers Bros' Milling Co.
- GRATE ROOFING. Hirschberger & Sweeney. Tilton Bros.
- GREYS AND FELTS. Hockenjos & Buffington.
- GROUND OIL CAKE. Portland Linsed Oil Co.
- HAMS. "Shield" Brand, Union Meat Co. Pacific States Packing Co. HARNESSE AND SADDLES. P. J. Cronin & Co. George Lawrence Co. W. H. McMonies & Co.

Suppose all the factories, mills and producing industries in Portland should close today? What would be the result? Think about this and answer the question yourself. What would become of the retail merchant who solicits your patronage by boastfully deprecating the value of "home-made articles?"

# Portland Refining & Oil Co.

Is the Best Investment Ever Offered the People

It Has the Endorsement of the MANUFACTURERS' ASSOCIATION

You Have Never Had Such an Opportunity Before

Stock Is Selling for \$1.00 Per Share, Fully Paid and Nonassessable

For PROSPECTUS and for All Information Call on Colin H. McIsaac

Secretary Manufacturers' Association, 308 Chamber of Commerce, Portland, Oregon

The retail dealer pays money to the local manufacturer, the manufacturer pays it to his employe, the employe pay it back to the retail dealer. When the retail dealer sends the money out of the state this system of exchange is broken. Ask your dealer for home-manufactured goods, and insist on having them. Tell him why you want them, and educate him to understand why he should buy from the HOME MANUFACTURER in preference to sending his orders and his money away from home.

## YOU NEED OUR FACTORIES!

The best way to promote the patronage of home industry is to multiply the industrial forces of the city and state. Every addition to the industrial wealth and working population of the city and state operates with reflex benefit to every individual enterprise. Multiply the industrial strength of the state ten-fold and proportional profit will be added to its manufacturing and commercial interests in general. Read this page carefully, find out just how you can help to accomplish this, then DO IT, and ask your friends to help. Teach your children the principle involved in the patronage of home industry so that the Oregon of the future may never know aught but prosperity and plenty.

### CLASSIFIED LIST CONTINUED

- HOLLOW BRICK. Portland Brick & Tile Co.
- HOMINY. Albers Bros' Milling Co.
- HOP DRYERS. Portland Stove Works.
- HOP TWINE. Portland Cordage Co.
- HORSE COLLARS. F. J. Cronin Co. J. Kreuder. George Lawrence Co. W. H. McMonies & Co. P. Sharkey & Son.
- HOTEL RANGES. Loewenberg & Going Co. Portland Stove Works.
- ICE. Blue Mountain Co. Holmes Cool & Ice Co. Weatherly Creamery Co.
- IRON FOUNDRERS. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- IRON WATER PIPE-Cast. Oregon Iron & Steel Co.
- JELLYS. Gideon-Stolz Co. Knight Packing Co.
- JEWELERS WALL CASES. Lutke Manufacturing Co.
- JUMPERS. Hirschberger, Mayer & Co. Neustadter Bros.
- KEGS. Finkle Bros.
- LARD-Pure, Kettle rendered. "Shield" Brand, Union Meat Co. Pacific States Packing Co.
- LAUNDRY TUBS. Hirschberger & Sweeney. Tilton Bros.
- LEAD-Bar. Pacific Metal Works.
- LEATHER. F. J. Cronin & Co. George Lawrence Co. W. H. McMonies & Co. Weber Bros.
- LETTER FILES. Howe, Davis & Kilham.
- LIME. Adamant Co.
- LINO TYPE METAL. Pacific Metal Works.
- LINSEED OIL. Portland Linsed Oil Co.
- LITHOGRAPHIES. Bushong & Co.
- LUBRICATING OILS. David M. Dunne & Co. Fisher, Thorsen & Co.
- LUMBER. George Ainslie & Co. Multnomah Trunk & Box Co. North Pacific Lumber Co. Standard Box & Lumber Co.
- MACCARONI. Pacific Coast Biscuit Co. Western Baking Co.
- MACHINISTS. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- MATTRESSES. "Star," Zan Bros. Mattresses-Carled Hair. Portland Curled Hair Manufacturing Co. Mattresses-Wire. Abbott & Church Co. Mattresses-Wool. Union Meat Co.
- MECHANIC'S CLOTHING. Fleischner, Mayer & Co. Neustadter Bros.
- MERCHANT TAILORS. Charles Cooney & Son.
- MILK WORK. George Ainslie & Co. Hockenjos & Buffington. Nicolai Bro. Co. Northwest Door Co.
- MONUMENTS. Blasing Granite Co.
- MOULDINGS. George Ainslie & Co. Hockenjos & Buffington. Nicolai Bro. Co. Northwest Door Co.
- NICKEL PLATING. Portland Stove Works. Prier Bros.
- NET LEADS. Pacific Metal Works.
- OFFICE STATIONERY. Bushong & Co. Howe, Davis & Kilham. James Printing Co. Mann & Beach. Peaslee Bros. Printing Co. Union Printing Co.
- OFFICE AND STORE FIXTURES. Hockenjos & Buffington. Lutke Manufacturing Co.
- OIL CAKE. Portland Linsed Oil Co.
- OVERALLS. Fleischner, Mayer & Co. Neustadter Bros.
- PACKING CASES. Multnomah Trunk & Box Co. Standard Box & Lumber Co.
- PAIS-Wood. Zan Bros.
- PAINTS AND OILS. David M. Dunne & Co. Fisher, Thorsen & Co. Charles Cooney & Son.
- PAPER BOXES. Portland Paper Box Co. F. C. Stettler.
- PAPER RULERS. Bushong & Co. Howe, Davis & Kilham.
- PARASOLS AND UMBRELLAS. Archer & Schanz Co. Woodard, Clarke & Co.
- PHARMACEUTICAL PREPARATIONS. Archer & Schanz Co. Woodard, Clarke & Co.
- PICKLES-All kinds. Gideon-Stolz Co. Knight Packing Co.
- PIPE-Cast Iron, Water and Gas. Oregon Iron & Steel Co.
- PLATING MILLS. George Ainslie & Co. Hockenjos & Buffington. Nicolai Bro. Co. Multnomah Trunk & Box Co. Northwest Door Co. Northern Pacific Lumber Co. Standard Box & Lumber Co.
- PLASTER. Adamant Co.
- POTTERY. Pacific Pottery Co.
- PRESSED BRICK. Portland Brick & Tile Co.
- PRINTERS. Bushong & Co. James Printing Co. Mann & Beach. Peaslee Bros. Union Printing Co.
- PROPRIETARY PREPARATIONS. Archer & Schanz Co. Woodard, Clarke & Co.
- PULLEYS-Wood. Portland Pulley Co.
- RAILWAY HEALTH FOOD. Acme Mills Co.
- RANGES-Iron and Steel. Loewenberg & Going Co. Portland Stove Works.
- RICE AND RICE CLEANING. Portland Rice Milling Co.
- ROOFING. Hirschberger & Sweeney. Tilton Bros.
- ROPE. Portland Cordage Co.
- SADDLES AND HARNESSES. P. J. Cronin & Co. George Lawrence Co. W. H. McMonies & Co.
- SAILMAKERS. Ames & Harris. W. C. Noon Bag Co. Pacific Tent & Awning Co.
- SALMON BARRELS. Finkle Bros.
- SALMON PACKERS. C. C. Barnes.
- SASH, DOORS AND BLINDS. George Ainslie & Co. Nicolai Bro. Co. Northwest Door Co.
- SASH WEIGHTS-Lead. Pacific Metal Works.
- SAWMILL MACHINERY. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- SHEET METAL WORK. Hirschberger & Sweeney. Tilton Bros.
- SHIPBUILDER. Joseph Supple.
- SHIRTS-White and Colored. Fleischner, Mayer & Co. Neustadter Bros.
- SHOWCASES. Lutke Manufacturing Co.
- SKIRTS-Ladies. Charles Cooney & Son.
- SOAP-Laundry and Toilet. Luckel, King & Cake Soap Co. Mount Hood Soap & Soda Co.
- SOAP POWDER. Luckel, King & Cake Soap Co. Mount Hood Soap & Soda Co.
- SODA WATER. Northwest Door Co.
- SOLDERS-All kinds. Pacific Metal Works.
- SPAGHETTI. Pacific Coast Biscuit Co.
- SPICES-Whole and Ground. Clisset & Devera. Portland Coffee & Spice Co.
- STAVES AND HOOPS. Finkle Bros.
- STEEL CASTINGS. Finkle Bros. Columbia Engineering Works.
- STEEL PIPE METAL AND SOLDER. Pacific Metal Works.
- STONEWARE-Bristol (white). Pacific Pottery Co.-Butter Pots, Milk Pans, Preserve Jars, Churns, Water Pots, Jugs, Bean Pots, Flower Pots, Lawn Vases, Umbrella Stands and Cuspidors.
- STORE FIXTURES. Lutke Manufacturing Co.
- STOVES AND STOVE FURNITURE. Loewenberg & Going Co. Portland Stove Works. Great Western Teat Co.
- STRUCTURAL IRON WORK. Columbia Engineering Works. Pacific Iron Works. Portland Iron Works. Willamette Iron & Steel Co.
- STRUP REFINERS. Knight Packing Co.
- TAILORS. Charles Cooney & Son.
- TANNERS. Weber Bros.
- TARRED AMERICAN HEMP GOODS. Portland Cordage Co.
- TENTS. Ames & Harris. W. C. Noon Bag Co. Pacific Tent & Awning Co.
- TOMBSTONES. Blasing Granite Co.
- TRUNKS AND BAGS. Multnomah Trunk & Box Co. Portland Trunk Co.
- TUBS. Zan Bros.
- UMBRELLAS. John Alessina. UNIFORMS-All kinds. Charles Cooney & Son.
- UPHOLSTERING. Oregon Furniture Manufacturing Co. Portland Mattress & Upholstery Co. Powers Furniture Manufacturing Co.
- VENEER-Shooks, Drawer Bottoms and Glass Backs. Portland Manufacturing Co.
- VERMICELLI. Pacific Coast Biscuit Co. Western Baking Co.
- VINEGAR. Gideon Stolz Co. Knight Packing Co.
- WASHBOARD AND WOODENWARE. Zan Bros.
- WASHING POWDER. Luckel, King & Cake Soap Co. Portland Soap & Soda Co.
- WATER MAINS-Cast Iron. Oregon Iron & Steel Co.
- WINDOWS-Memorial. Povey Bros' Glass Co.
- WIRE WORK-All kinds. Archers, Fences, Gates, Nursery Fenders. Signs, Trellis Work, Window Guards. Security Vault & Metal Works. I. K. Tuerck.
- WOODENWARE. Zan Bros.
- WOOLEN MILLS. Kay Woolen Mills, Salem, Or. Union Woolen Mills, Union, Or.
- YEAST. Acme Mills Co. Great Western Teat Co.

# Manufacturers' Association, 308 Chamber of Commerce, Portland, Or.