Beef, long tops in Malheur County, now No. 1

Strong cattle prices over past few years

By KRISTI ALBERTSON The Argus Observer

JAMIESON — For the first time in two decades, beef is Oregon's No.

1 agricultural commodity. The Oregon Department of Agriculture announced this summer that cattle and calves claimed the top spot in 2014, unseating greenhouse and nursery products. It was good news for ranchers who have been bolstered by strong demand and stronger pric-

es for the last couple of years. In 2014, the industry brought in about \$922 million statewide up 38 percent from 2013. Malheur County, in Eastern Oregon, was responsible for nearly \$250 million.

'There have been some very strong cattle prices the last couple of years, and that is reflected in the value of production for cattle and calves," said Kathryn Walker, special assistant to the director of the state agriculture department.

There are three primary compo-

nents of the industry — feedlots, cow-calf operations and slaughterhouses, said Doug Maag, whose family has been ranching in the Jamieson area since the 1930s.

Six months ago, slaughterhouses were down and feedlots were losing a bit as the cost to grain cattle for slaughter was high.

"The cow-calf guy has been the strongest for the last four years," said Maag, who has focused on the two family feedlots while other relatives have raised cattle. "Very seldom are all three (components of the industry) making money at the same time.'

Ranchers running cow-calf pairs have done well recently because there have been fewer animals on the market, Malheur County Cattlemen's Association President Chris Christensen said.

Many ranchers reduced their herds in Texas after entering the

was good news for cattle producers.

"These buyers were scrambling for the limited number of animals out there," Christensen said. "There were all-time record high beef pric-

Taking advantage of good times

In 2014, a calf right off a cow could bring in about \$1,500, he said. This year, there are more calves on the market, so the price likely won't be as good for sellers.

"It's reduced this year. Next year, it will be lower again," Christensen said.

So much is out of ranchers' control, from the weather to the White House. Deanne Vallad, who with her husband Jason has about 150 head of cattle outside Ontario, said producers have to learn to take advantage of the good

"When you have high highs, you'd better be getting your house in order so you can weather the low lows," she

pay your debts, pay ahead a little bit. You plan ahead," he said. "These cy-

cles come and go. It's just the way it operates."

Water a lingering challenge

Vallad sees water as a lingering challenge for local ranchers.

"In the first 100 years of this valley, when people were homesteading, you saw water usage. Now, in the next 100 years, you're going to see a big trend toward water conservation," she said. "I tend to think it's going to change the scope of ag in Malheur County until such time as water is more abundant."

Christensen said the federal government is another wild card in the cattle business's future. The county "ducked a bullet" when the U.S. Fish and Wildlife Service decided not to list greater sage grouse as an endangered species, but there are lingering land-use questions regarding the

Maag said the ranchers need to have a bigger say in what happens to federal rangeland.

"Nobody knows better how to handle that range than the ranchers themselves," he said. "If they cheat on it, it's going to cheat on them."

Concern about monument listing

Christensen said ranchers also are concerned about the effect a wilderness or national monument listing in the Owyhee Canyonlands might have on the local in-

Proponents of the protection efforts point out that grazing is allowed in wilderness and monument areas under federal law, but local producers worry such a designation might create a new baseline that would allow for grazing restrictions in the future.

'We're squarely against that. That's just unacceptable to tie up that much land in a park project, Christensen said of the 2.5 million-acre Owyhee Canyonlands proposal, a combination of national conservation area, wilderness, and wild and scenic river designations.

"That will devastate the southern part of county. That's a lot of acres," he added. "That ground down in there, there's a lot of big ranches, cattle and grazing down in there. There are huge implications in that."

Error: 'Each dispatch call cost us at least \$

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'Big mistake'

Fritts said the error occurred because the agency's cost for operating expenses was added twice in budget spreadsheets.

"It was a big mistake," Fritts said.

Before Pacific County Communications discovered the error, local agencies were overcharged for their use of 911 services. All saw their bill for fiscal year 2015 jump some by 50 percent.

According to the budget overview, Raymond Police Department paid more than \$120,000 for their 2015 dispatch services, an increase of nearly \$39,000. The same report stated Long Beach Police faced a hike of more than \$19,000 and South Bend police's bill jumped by \$37,000 compared to the year before.

Raymond Police Chief Dave Eastham said to reduce the expense, the department used secretarial staff for many of their calls in place of dispatch.

"It got to the point where each dispatch cost us at least \$20," he

As a result of the error, Fritts said emergency agencies will see much smaller bills for dispatch services

next year. "A mistake like this doesn't just resolve itself, we will see it carry over into fol-lowing budgets," Fritts said. She said she hadn't made an error like this in her 20 years experience, so she was in new territory.

Money discovered as tax increase proposed

Spoor said she discovered the error as the county was debating whether to ask voters if they supported a 911 tax increase to help fund dispatch services. Pacific Counthird year of drought, he said. "They liquidated whole herds and a lot of cows went to slaughter," Maag agreed. "When you're making money, you Christensen said. When the product became more

scarce, the demand increased, which

David Glasson Pacific County communications administrator

'It was unfortunately just a user error, and

it was a big hit that no one caught.'

ty Communications estimated the one-tenth of 1 percent sales tax would collect another \$250,000 for dispatch services annually.

Spoor said the county decided to move forward with the tax to create stable funding for the agency and reduce the cost that fell to local

"We didn't feel like (the error) was important to voters because the bigger issue is still an issue at hand," Spoor said, adding that she had said in public meetings Pacific County Communications' budget problems in 2015 stemmed from a number of issues.

"The cost for dispatch services is still increasing while state revenue is not," she

Fritts said she believed the accounting error and 911 tax increase were unrelated. She said the county has seen their budget costs increase and wanted a way to create a stable budget.

Fritts said the agency has been developing new policies to build a lasting fund balance. She said the first \$50,000 gained from the tax will go into a reserve fund for capital purchases.

After those funds are collected, Fritts said at least 10 percent of the money gained from the tax each year would go into the fund. She said administrative board would decide how to use the remaining money.

She suggested the dispatch's 20-year-old furniture be replaced.

"Dispatch is kind of a dismal place," Fritts said, adding that there was carpeting on the walls that created a sound barrier. She said she is looking into vendor options.

Finding the error

Fritts built the spreadsheet used to create the budget from scratch. The 12-page document was sent out to the agency's administrative board and the Pacific County Sheriff's Office.

Pacific County Communications Administrator David Glasson, who is also the Long Beach city administrator, said it was a mistake missed by everyone.

"It's a document full of equations that a lot of people were contributing to," Glasson said. "It was unfortunately just a user error, and it was a big hit that no one caught."

County commissioners have a separate budget spreadsheet with fewer details that did not include the error, Spoor said.

Spoor realized there had to be an error when she began working with the fiscal year 2016 budget. "It didn't line up for me, because our county contribution was going to be considerably less next year but staffing and other expenses hadn't changed," Spoor said Spoor said she went over

every line item until she realized the agency's cost for operating expenses was added twice in the agency's budget spreadsheets.

Fritts said historically, board members have been good at reviewing her budgets to make sure everything added up before it went to the county. It was something she relied on, she said. "In the future, I know I

need to be more diligent," Fritts said. "There also needs to be involvement from all parties to work as checks and balances and make sure everything adds up. Those are the only ways to prevent mistakes in the future."



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